



# FY and Q4 2025 Results

Fixed-income investor update

10 February 2026



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In order, among other things, to utilise the 'safe harbour' provisions of the US Private Securities Litigation Reform Act of 1995, AstraZeneca (hereafter 'the Group') provides the following cautionary statement:

This document contains certain forward-looking statements with respect to the operations, performance and financial condition of the Group, including, among other things, statements about expected revenues, margins, earnings per share or other financial or other measures. Although the Group believes its expectations are based on reasonable assumptions, any forward-looking statements, by their very nature, involve risks and uncertainties and may be influenced by factors that could cause actual outcomes and results to be materially different from those predicted. The forward-looking statements reflect knowledge and information available at the date of preparation of this document and the Group undertakes no obligation to update these forward-looking statements. The Group identifies the forward-looking statements by using the words 'anticipates', 'believes', 'expects', 'intends' and similar expressions in such statements. Important factors that could cause actual results to differ materially from those contained in forward-looking statements, certain of which are beyond the Group's control, include, among other things: the risk of failure or delay in delivery of pipeline or launch of new medicines; the risk of failure to meet regulatory or ethical requirements for medicine development or approval; the risk of failures or delays in the quality or execution of the Group's commercial strategies; the risk of pricing, affordability, access and competitive pressures; the risk of failure to maintain supply of compliant, quality medicines; the risk of illegal trade in the Group's medicines; the risk of reliance on third-party goods and services; the risk of failure in information technology or cybersecurity; the risk of failure of critical processes; the risk of failure to collect and manage data and artificial intelligence in line with legal and regulatory requirements and strategic objectives; the risk of failure to attract, develop, engage and retain a diverse, talented and capable workforce; the risk of failure to meet our sustainability targets, regulatory requirements and stakeholder expectations with respect to the environment; the risk of failure to meet regulatory and ethical expectations on commercial practices, including anti-bribery anti-corruption, anti-fraud and scientific exchanges; the risk of the safety and efficacy of marketed medicines being questioned; the risk of adverse outcome of litigation and/or governmental investigations; intellectual property risks related to the Group's products; the risk of failure to achieve strategic plans or meet targets or expectations; the risk of geopolitical and/or macroeconomic volatility disrupting the operation of our global business; the risk of failure in internal control, financial reporting or the occurrence of fraud; and the risk of unexpected deterioration in the Group's financial position.



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## Non-GAAP measures

This presentation contains financial measures that are not calculated in accordance with generally accepted accounting principles (“GAAP”). These non-GAAP financial measures include net debt as well as our core financial measures and constant exchange rate (CER) growth rates. Non-GAAP measures included in this presentation should be considered in addition to, but not as substitutes for, the information we prepare in accordance with GAAP and as a result should be reviewed in conjunction with our financial statements. We provide reconciliations on slides 36 and 37 in the Appendix to this presentation between our non-GAAP financial measures and the respective most directly comparable financial measure calculated and presented in accordance with GAAP. However, the Company presents Core EPS guidance only at CER. It is unable to provide guidance on a Reported/GAAP basis because the Company cannot reliably forecast material elements of the Reported/GAAP result, including the fair value adjustments arising on acquisition-related liabilities, intangible asset impairment charges and legal settlement provisions.



# Key messages



## **FY 2025: strong commercial performance**

*Delivered on financial guidance*



## **Pipeline: unprecedented delivery in FY 2025**

*16 positive Phase III trial readouts in 2025*



## **Advancing towards \$80bn 2030 Total Revenue ambition – and beyond**

*Significant pipeline progress increases confidence: 20+ Phase III trial readouts anticipated in 2026*



## **Balanced and diversified company**

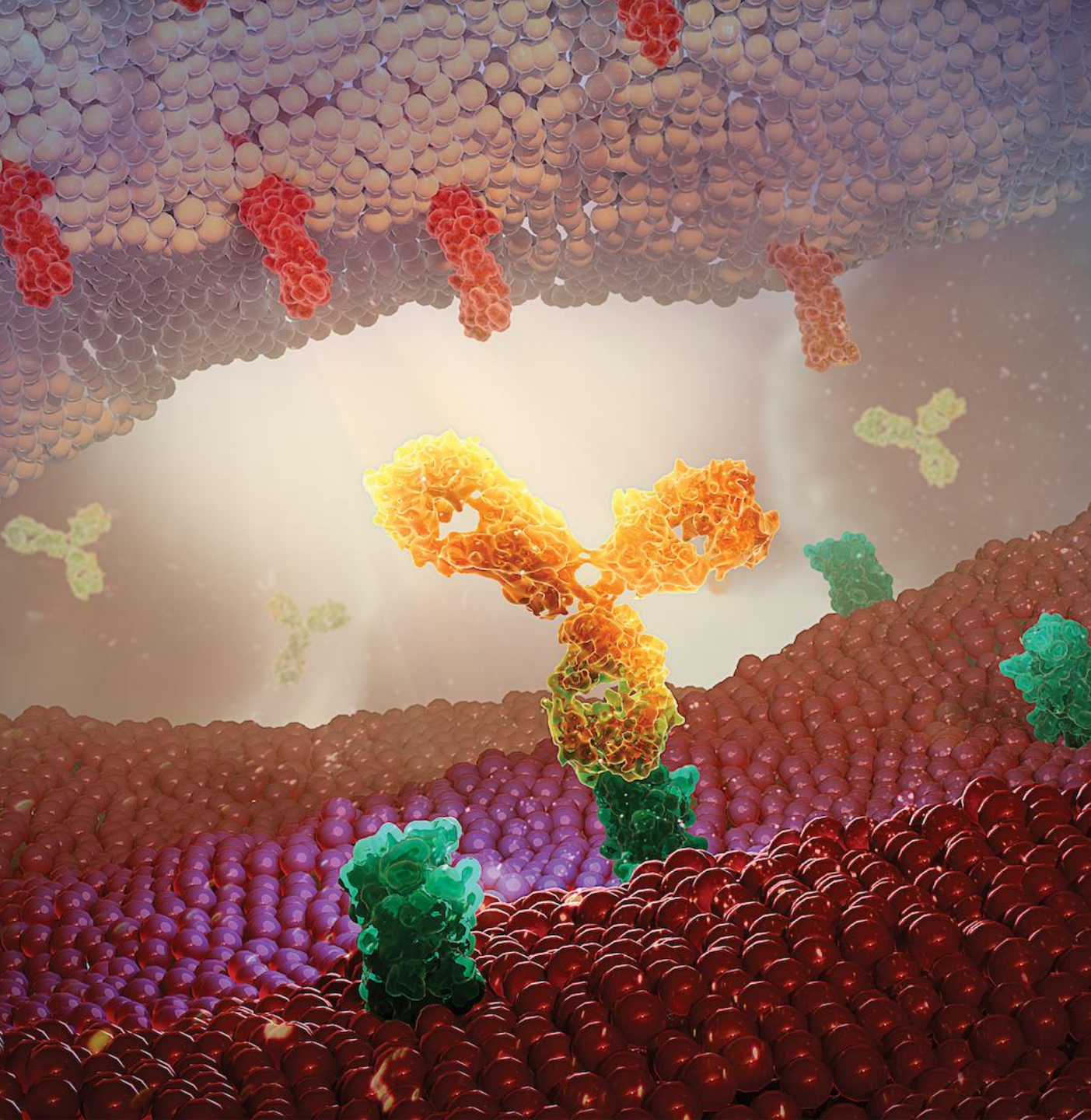
*By therapy area and geography*



## **Financial execution – focus on operating leverage and disciplined SG&A investment**

*Focus on driving absolute profit growth and long-term value. Continue to target mid-30% Core operating margin in 2026*





# Business Update



# Strong commercial performance and excellent pipeline delivery in FY 2025

Delivered on FY 2025 financial guidance

Strong demand for our medicines

16 positive Phase III trial readouts in 2025<sup>1</sup>

**\$58.7bn**

Total Revenue

↑ 8%

**\$9.16**

Core EPS

↑ 11%

**\$58.6bn**

Product Revenue

↑ 10%

Multiple blockbuster opportunities and **combined PYR >\$10bn<sup>2</sup>**

**16 blockbuster medicines in 2025<sup>3</sup> | Potential for 25+ blockbuster medicines in 2030**

All growth rates at CER compared to FY 2024.

1. Reflects first data readout from a Phase III trial. Includes SERENA-6, CALYPSO, DESTINY-Gastric04, DESTINY-Breast09, KALOS, LOGOS, DESTINY-Breast11, POTOMAC, NATRON, BaxHTN, PREVAIL, AZALEA, TULIP-SC, DESTINY-Breast05, TROPION-Breast02, Bax24.

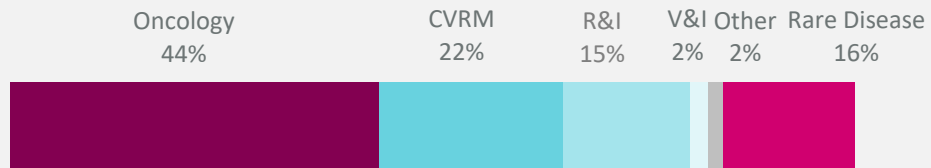
2. Combined risk-adjusted Peak-Year Revenue of all readouts in 2025. Individual PYR may occur at different timepoints for different trials. 3. Includes *Tezspire*, *Enhertu* and *Beyfortus* which are medicines included in collaborations with alliance partners.

Appendix: [Glossary](#).

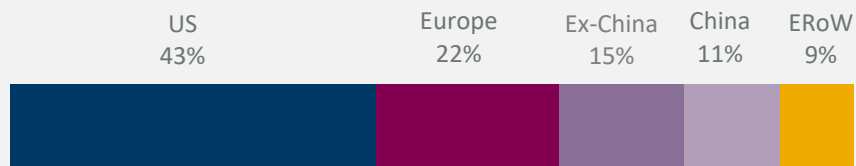


# Growth powered by diverse global presence and sources of business

## FY 2025 | % Product Revenue by therapy area

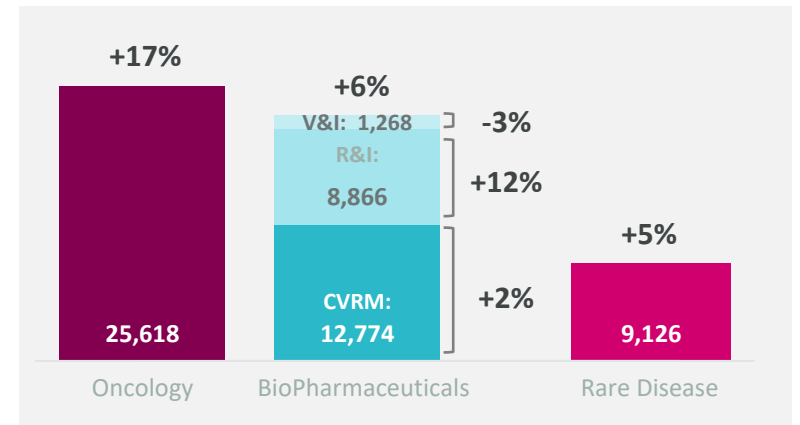


## FY 2025 | % Product Revenue by geography



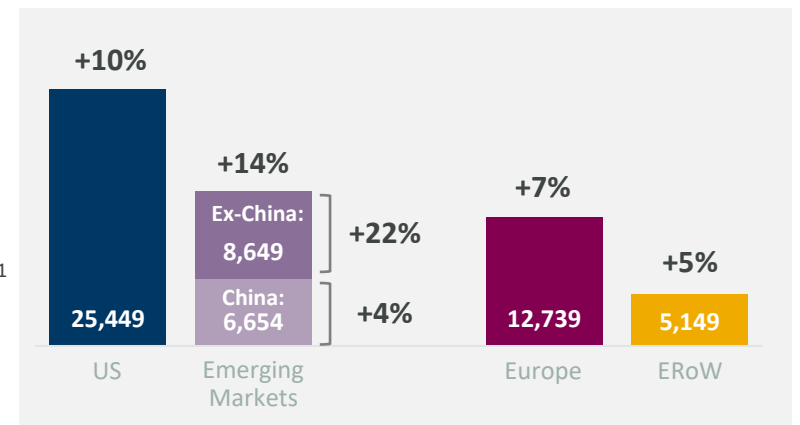
## Strength across therapy areas

FY 2025 | Product Revenue (\$m)<sup>1</sup>



## Growth across geographies

FY 2025 | Product Revenue (\$m)<sup>1</sup>



# Deep and expanding pipeline targeting indications of increasing value

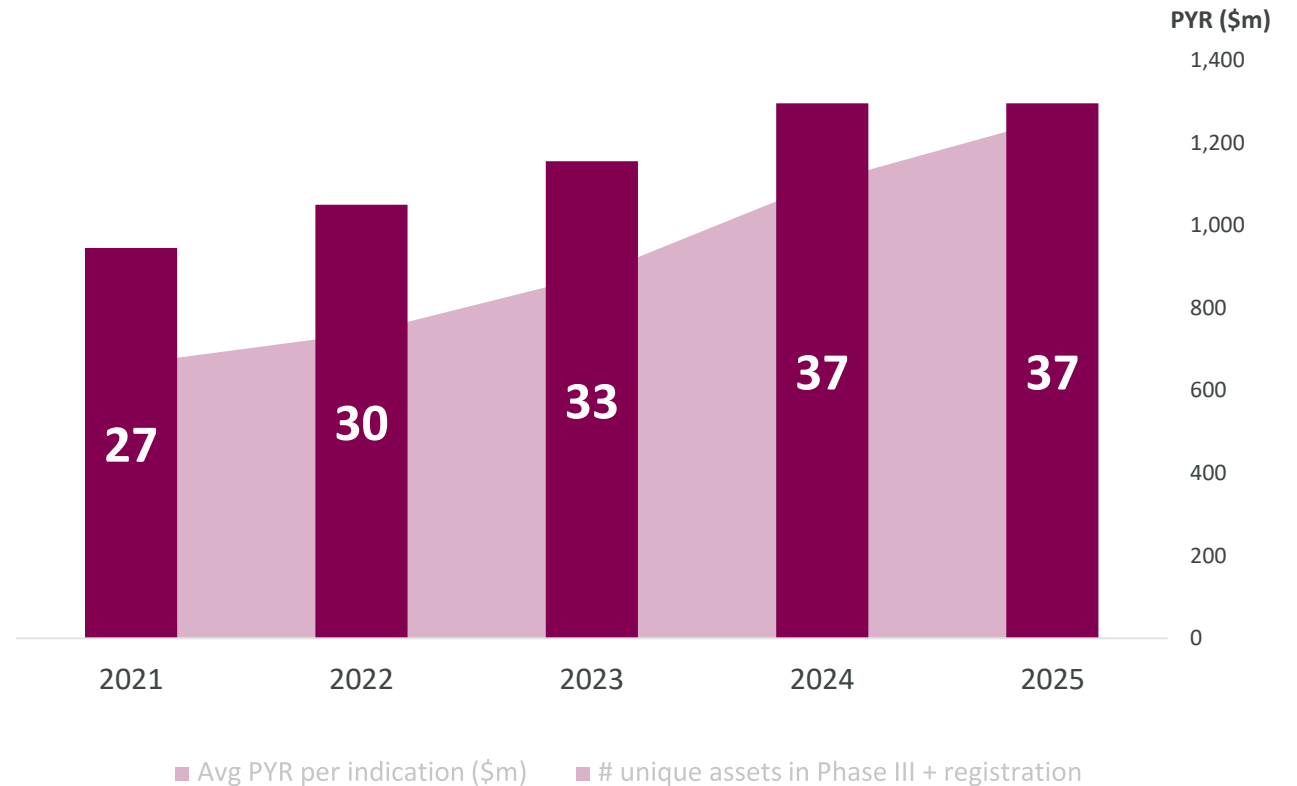
**100+**

Phase III trials ongoing

**20+**

Phase III trial readouts anticipated in 2026

Growing number of late-stage assets<sup>1</sup> with increasing value per indication<sup>2</sup>



# Strategically investing to deliver growth beyond 2030

Significant progress across our transformative technologies in FY 2025

NEXT WAVE OF INNOVATION

## Weight management and CV risk factors

- **laroprovstat** Phase III data 2027
- **elecoglipron** Phase III initiating

- Ongoing trials targeting **GLP-1-GCG & amylin**
- **Long-acting agents** and **new mechanisms**

## ADCs and Radioconjugates

- **8 wholly owned** ADCs in clinic, 3 in Phase III
- **sone-ve Phase III** data expected H1 2026

- **Novel linker payload** combinations
- **Dual payload** ADCs

## Next-gen IO bispecifics

- **14 Phase III trials** across 8 tumour types
- 4 Phase III trials in combination with ADCs

- Broad portfolio enabling **novel, unique combinations**

## Cell therapy and T-cell engagers

- **AZD0120** entering Phase III in 2026
- 2 Phase III trials ongoing for **surovatamig**

- **Multiple approaches to CAR-T** including *in vivo*
- **TCE platforms** with improved therapeutic window

## Gene therapy and gene editing

- **First gene therapy** entered clinic

- **Additional gene therapy programs**

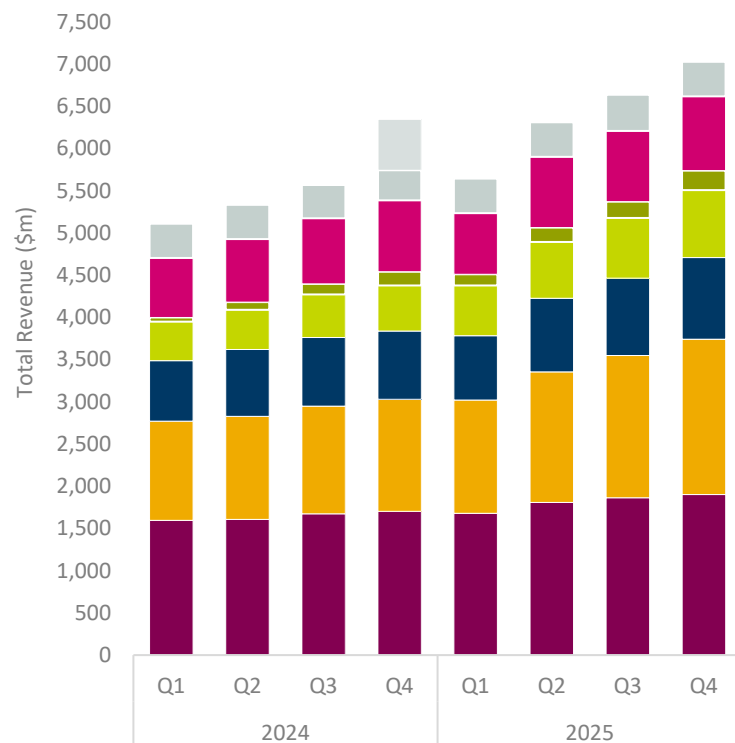


# Oncology – FY and Q4 2025

Total Revenue +14% in 2025 driven by continued strong global demand across medicines

## Oncology

FY 2025 \$25.6bn, +14%



Tagrisso Imfinzi + Imjudo Calquence Enhertu Truqap Lynparza (PR) Others<sup>1</sup> Lynparza (CR)

## Q4 2025: key dynamics

- **Tagrisso** +10%, robust demand across indications, leadership in 1L combo market
- **Imfinzi** +37%, **Imjudo** +26%, broad-based growth across lung, GI, GU indications
- **Calquence** +17%, 1L CLL class leader in all major markets, growing share in US
- **Enhertu** +46%, strong mBC growth, continued strength in CN
- **Truqap** +41%, strong demand growth ex-US, rapidly achieved 2L peak share in US
- **Datroway** \$40m, early launch momentum in later line *EGFR*m lung cancer





## Key regulatory approvals:

- US (*Enhertu* DESTINY-Breast09, *Imfinzi* MATTERHORN), EU (*Enhertu* DESTINY-Gastric04), CN (*Enhertu* DESTINY-Gastric04, DESTINY-Breast06, *Imfinzi* PACIFIC-5)



# Oncology – key revenue drivers in 2026

Strong growth momentum continues for multi-blockbuster medicines

	2026 DYNAMICS	STRATEGIC EXPANSION 2027+
 <p><b>IMFINZI</b><sup>®</sup> durvalumab</p>	<ul style="list-style-type: none"> <li>• Broad-based growth across tumour types</li> <li>• <b>MATTERHORN</b> gastric and <b>POTOMAC</b> bladder launches</li> </ul>	<p>Strengthen leadership in GI, GU, lung</p> <p><b>EMERALD-3</b>   <b>VOLGA</b>   <b>PACIFIC-9</b>   <b>AVANZAR</b></p>
 <p><b>ENHERTU</b><sup>®</sup> fam-trastuzumab deruxtecan-nxki</p>	<ul style="list-style-type: none"> <li>• Growth of existing breast indications, moving earlier in HER2+ disease with <b>DESTINY-Breast09, -11, -05</b> launches</li> </ul>	<p>Further international launches and expansion beyond breast</p> <p><b>DESTINY-PanTumor03</b>   <b>DESTINY-Lung04</b></p>
 <p><b>CALQUENCE</b><sup>®</sup> (acalabrutinib) 100 mg capsules</p>	<ul style="list-style-type: none"> <li>• Continued BTKi leadership in 1L CLL in major markets</li> <li>• Growth driven by <b>AMPLIFY</b> fixed duration 1L CLL launches and continued <b>ECHO</b> MCL roll-out</li> </ul>	<p>Future opportunities in CLL including combination approaches</p>
 <p><b>TAGRISSO</b><sup>®</sup> osimertinib</p>	<ul style="list-style-type: none"> <li>• Continued leadership as SOC in growing 1L combo market</li> <li>• Further early-stage adoption of <b>ADAURA, LAURA</b></li> </ul>	<p>Ongoing trials build on <i>Tagrisso</i> as SOC backbone in <i>EGFRm</i></p> <p><b>SAFFRON</b>   <b>TROPION-Lung14, -15</b></p>

High-value launches and global expansion underpin 2026 growth



# Oncology – select key Phase III readouts in 2026

Harnessing the breadth of the AstraZeneca portfolio across key tumour areas

**DATROWAY**  
datopotamab deruxtecan

## Pioneering in 1L NSCLC

AVANZAR + <i>Imfinzi</i>   + QCS technology	H2 2026
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## Transforming 2L *EGFR*m NSCLC

TROPION-Lung15 ± <i>Tagrisso</i>	H2 2026
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First catalysts towards new era of  
ADC + IO/TKI combinations

**IMFINZI**<sup>®</sup>  
durvalumab

## Moving earlier in HCC

EMERALD-3 + <i>Imjudo</i>	H1 2026
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## Broadening reach in bladder cancer

VOLGA ± <i>Imjudo</i>	H1 2026
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Combination regimens set to drive next  
wave of *Imfinzi* growth

## camizestrant

## Redefining treatment for 1L HR+ aBC

SERENA-4	H2 2026
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Potential for camizestrant as SoC  
backbone across HR+ breast cancer

First Phase III data for AstraZeneca  
ADC **sone-ve in H1 2026**

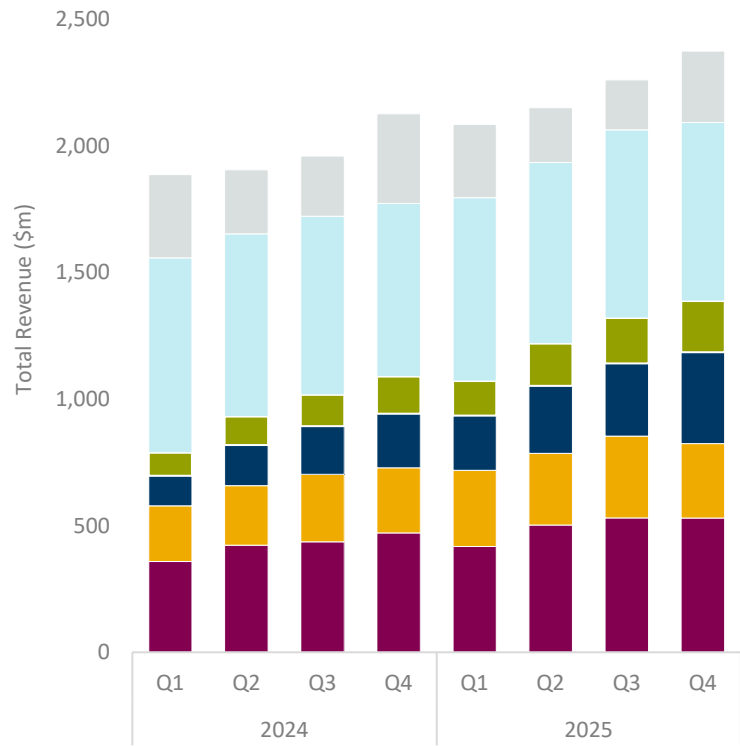


# BioPharmaceuticals – FY and Q4 2025

Total Revenue +5% to \$23bn in 2025 driven by strong momentum in key medicines

## R&I

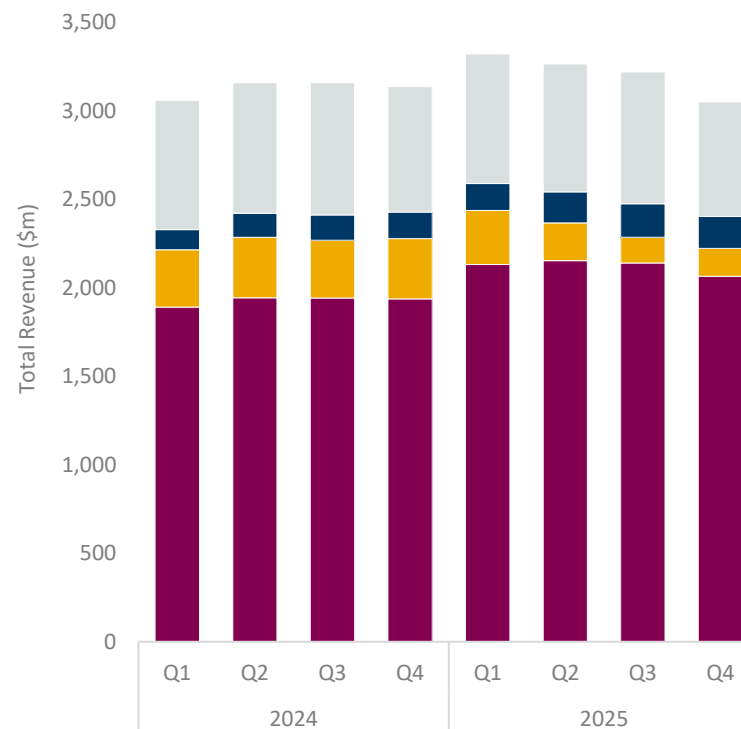
FY 2025 \$8.9bn, +12%



Fasenra Breztri Tezspire Saphnelo Symbicort Others

## CVRM

FY 2025 \$12.9bn, +2%



Farxiga Brilinta Lokelma Others

## Q4 2025: key dynamics

- **Fasenra** +10%, sustained IL-5 leadership in asthma, EGPA launch
- **Breztri** +13%, fastest growing medicine in expanding FDC triple class in COPD
- **Tezspire** +66%, further share gains in asthma, supported by nasal polyps launch
- **Saphnelo** +37%, increasing penetration in i.v. segment of SLE
- **Farxiga** +2%, strength in Europe and EM ex-China, stock compensation in China ahead of VBP
- **Lokelma** +19%, leader in K<sup>+</sup> binder class
- **V&I** (33%), *Beyfortus* sustained demand growth, YoY comparison affected by milestone in Q4 2024







# BioPharmaceuticals – key revenue drivers in 2026

Momentum continues for established brands

2026 DYNAMICS

STRATEGIC EXPANSION 2027+

	<ul style="list-style-type: none"> <li>Continued severe asthma leadership of IL-5 class</li> <li>Recent EGPA launch and China approval</li> </ul>	<p>Increased biologics use, Emerging Markets growth</p>
	<ul style="list-style-type: none"> <li>NBRx leader in severe asthma in multiple global markets</li> <li>CRSwNP strengthens evidence for use in comorbid patients</li> </ul>	<p>Potential expansion into EoE and COPD <b>CROSSING   EMBARK / JOURNEY</b></p>
	<ul style="list-style-type: none"> <li>Continued growth of triple therapy class in COPD</li> <li>Asthma launch in 2026 following KALOS/ LOGOS readout</li> </ul>	<p>Asthma growth, Emerging Markets growth</p>
	<ul style="list-style-type: none"> <li>Leading SLE biologic in intravenous segment</li> <li>Subcutaneous launch broadens opportunity</li> </ul>	<p>LCM opportunities in adjacent indications <b>IRIS   DAISY   JASMINE   LAVENDER</b></p>
	<ul style="list-style-type: none"> <li>Sustained market leader in K<sup>+</sup> Binder class</li> </ul>	<p>Recent capacity expansion to support continued demand growth</p>
	<ul style="list-style-type: none"> <li>Continued growth in Europe and ex-China EM offset by LOE in US and VBP in China</li> </ul>	<p>FDCs with baxdrostat, balcinrenone, zibotentan <b>BaxDuo-Arctic, -Pacific   BalanceD-HF   ZENITH</b></p>

Existing portfolio and new launches to offset *Farxiga* LOE and support long-term growth ambition



# BioPharmaceuticals – select key readouts in 2026

Significant opportunities across CVRM and R&I, progressing elecoglipron into Phase III trials



## Largest trial run in ATTR-CM

CARDIO-TTRansform	H2 2026
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- Primary endpoint: Composite outcome of CV mortality & recurrent CV clinical events
- At home monthly subcutaneous administration

Uniquely positioned to explore in combination with depleter, clirimitug

## tozorakimab

### Opportunity to redefine management of COPD

OBERON/TITANIA/ MIRANDA	H1 2026
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- Primary endpoint: Reduction in COPD exacerbations in former smokers
- Enrolled broad patient population, regardless of EOS level/smoking status

Potential first in class IL-33 biologic in COPD

## weight management

### Multiple mechanisms to readout Phase II data in 2026

VISTA <sup>1</sup> /SOLSTICE <sup>2</sup> elecoglipron (oGLP-1 RA)	Primary endpoints met
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AZD6234 (SARA)	H1 2026
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AZD9550 + AZD6234 (GLP-1/glucagon RA + SARA)	H2 2026
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Progressing elecoglipron into Phase III development in 2026

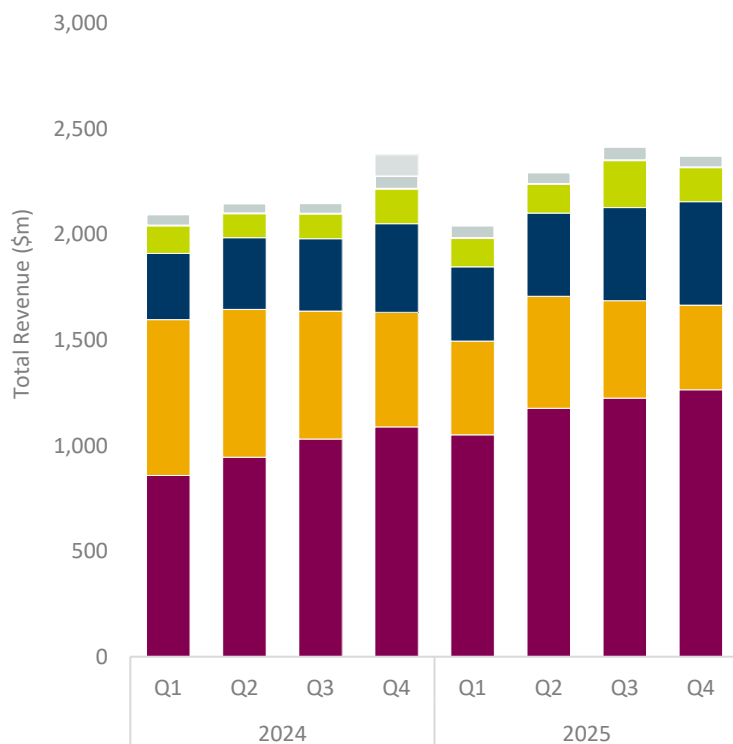


# Rare Disease – FY and Q4 2025

Total Revenue +4% in 2025 driven by patient demand across the portfolio

## Rare Disease

FY 2025 \$9.1bn, +4%



Ultomiris<sup>1</sup> Soliris Strensiq Koselugo (PR) Others<sup>2</sup> Koselugo (CR)

## Q4 2025: key dynamics

### C5 Franchise

- **Ultomiris** +15%, demand growth across indications, including within the competitive gMG and PNH markets
- **Soliris** (26%), continued successful conversion to *Ultomiris* across indications, and additional impact from biosimilars

### Beyond Complement

- **Strensiq** +15%, continued strong demand from patients with HPP
- **Koselugo** PR (4%), continued global demand, offset by order timing in certain tender markets

## Meaningful progress with Rare Disease since Alexion acquisition

Total Revenue growth

**Low double digit** CAGR 2020-2025<sup>3</sup>

Leveraging geographic footprint

**>75** countries in 2025<sup>4</sup>

Deepening scientific bridges and innovation

**>120** Collaborative initiatives across AstraZeneca

All growth rates at CER. 1. *Ultomiris* Total Revenue includes sales of *Voydeya*. 2. Other includes *Kanuma* and *Beyontra* (JP only). 3. Low double digit CAGR of 10.5% at CER (8.7% at Actual Rates) reflects Total Revenue growth between 2020 to 2025, calculated on a pro forma basis with 2021 and 2022 growth calculations including some revenues reported by Alexion prior to the acquisition date of 21 July 2021. 4. Reflects the number of countries where Rare Disease medicines have launched and have sales.

Collaboration partners: BridgeBio (*Beyontra*), Merck & Co., Inc. (*Koselugo*) asset acquired in August 2025.

Appendix: [Glossary](#).



# Rare Disease – key revenue drivers

2026 DYNAMICS

STRATEGIC EXPANSION 2027+



- Continuing growth in neurology indications driven by new to brand patients and switching from *Soliris*
- Expanding reach through new market launches

Indication expansion to unlock new growth opportunities  
**TMA-313 | ICANS | ARTEMIS**



- HPP guidelines continue to drive diagnosis rates and new patient starts
- Focus on disease education, priming markets ahead of next-generation efzimfotase alfa launch

Building on *Strensiq* foundation with efzimfotase alfa to address broader HPP population  
**HICKORY | CHESTNUT | MULBERRY**



- Increasing patient demand and geographic expansion in paediatric patients with NF1-PN
- Global launch in adult patients which represent 80% of NF1-PN patients

Additional launches and penetration in adult population



# Rare Disease – Research and Development

Leading portfolio in antibody-based depletion for cardiac and systemic amyloidosis

## anselamimab

First depleter to show benefit in kappa light-chain patients

CARES 301/2

Global regulatory submissions underway

First and only antibody depleter in kappa light chain amyloidosis

## NI009

Expanded collaboration with lambda light chain targeting mAb

Preclinical

Accelerated development plans

Potential to address ~80% of light chain amyloidosis patients

## cliramitug

Ongoing Phase III trial in patients with ATTR-CM

DepleTTR-CM

Rapid Phase III recruitment >1 year earlier than expected

First in class antibody depleter in ATTR-CM

Antibody-based depletion with potential to transform course of disease



# Continuing our pipeline momentum with key Phase III readouts planned for 2026 and 2027

## H1 2026

**EMERALD-3** | *Imfinzi + Imjudo*  
locoregional HCC

**VOLGA** | *Imfinzi ± Imjudo*  
muscle-invasive bladder cancer

**CLARITY-Gastric01** | *sonesitatur vedotin 2L+ CLDN18.2+* gastric cancer

**OBERON/TITANIA/MIRANDA** |  
tozorakimab COPD

**ICAN** | *Ultomiris*  
IgAN

**TMA-313** | *ULTOMIRIS*  
HSCT-TMA (adults)

**HICKORY/CHESTNUT/MULBERRY** |  
efzimotase alfa hypophosphatasia

## H2 2026

**AVANZAR** | *Datroway + Imfinzi*  
1L NSQ/NSQ TROP2+ NSCLC

**TROPION-Lung07** | *Datroway*  
1L NSQ/NSQ TROP2+ NSCLC

**TROPION-Lung15** | *Datroway ± Tagrisso* 2L *EGFRm* NSCLC

**PACIFIC-9** | *Imfinzi + oleclumab/monalizumab* unresect. stg. III NSCLC

**SAFFRON** | *Tagrisso + Orpathys*  
2L *EGFRm* NSCLC

**SERENA-4** | *camizestrant*  
1L HR+ HER2- adv. breast cancer

**CROSSING** | *Tezspire*  
eosinophilic esophagitis (EoE)

**CARDIO-TTRansform** | *Wainua*  
ATTR-CM

**TILIA** | *tozorakimab*  
lower respiratory tract disease

**ARTEMIS** | *Ultomiris*  
CSA-AKI

## 2027

**TROPION-Breast03** | *Datroway + Imfinzi* post-neoadj. TNBC

**TROPION-Breast05** | *Datroway + Imfinzi* 1L PD-L1 CPS ≥ 10 TNBC

**CAPitello-292** | *Truqap*  
1L early relapse/ET resistant advanced HR+ BC

**ADAURA-2** | *Tagrisso*  
stage IA2-IA3 *EGFRm* NSCLC

**CAMBRIA-1** | *camizestrant*  
adj. switch HR+ HER2- early breast cancer

**Bluestar-Endometrial01** | *puxi-sam*  
2-3L B7-H4+ endometrial cancer

**eVOLVE-Cervical** | *volrustomig*  
high-locally advanced cervical cancer

**eVOLVE-Lung02** | *volrustomig*  
mNSCLC (1L)

**DAISY** | *Saphnelo*  
systemic sclerosis

**IRIS** | *Saphnelo*  
lupus nephritis

**JASMINE** | *Saphnelo*  
idiopathic inflammatory myopathies

**LAVENDER** | *Saphnelo*  
cutaneous lupus erythematosus

**BalanceD-HF** | *balcinrenone + dapagliflozin* HF with renal impairment

**AZURE-LDL/AZURE-HeFH** |  
*laroprovstat* dyslipidemia

**ZENITH High Proteinuria** | *zibotentan + dapagliflozin* CKD with high proteinuria

**DepleTTR-CM** | *cliramitug*  
ATTR-CM

Readouts in 2026 alone represent additional combined risk-adjusted **>\$10bn PYR opportunity**<sup>1</sup>



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First in class antibody depleter in ATTR-CM

Antibody-based depletion with potential to transform course of disease



# Increasing confidence in Ambition 2030 and continued growth beyond



## Continued commercial momentum in 2026

Strong global demand across medicines



## Advancing towards \$80bn 2030 Total Revenue ambition<sup>1</sup>

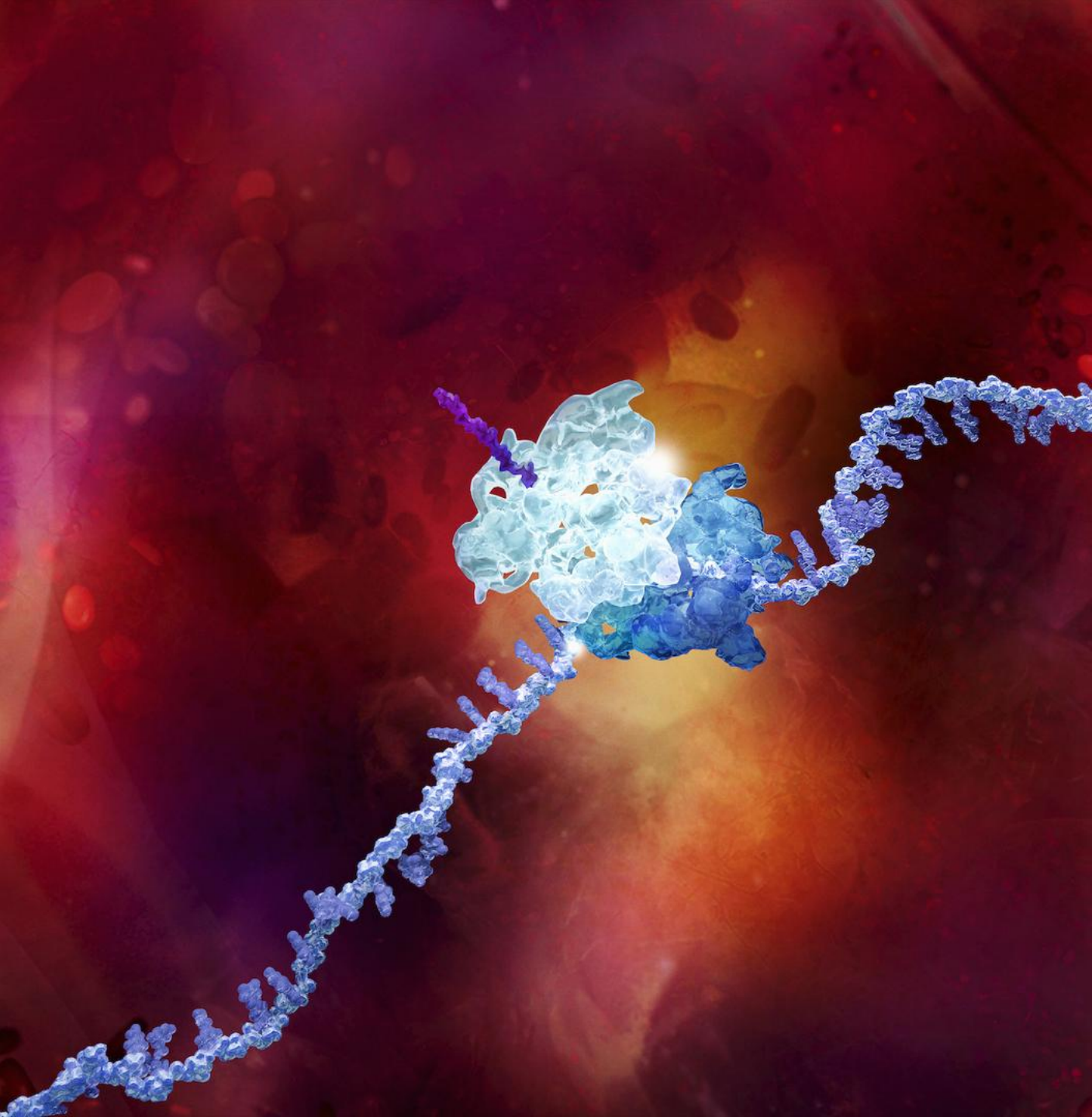
Significant pipeline progress increases confidence



## Investment in growth beyond 2030

Strategic focus to fuel growth into next decade





# Financial Update



# FY and Q4 2025 – Reported profit and loss

	FY 2025 \$m	CER change %	% Total Revenue	Q4 2025 \$m	CER change %	% Total Revenue
- Product Sales	55,573	9	95	14,538	7	94
- Alliance Revenue	3,067	38	5	959	33	6
<b>Product Revenue</b>	<b>58,640</b>	<b>10</b>	<b>100</b>	<b>15,497</b>	<b>8</b>	<b>100</b>
- Collaboration Revenue	99	(89)	-	6	(99)	-
<b>Total Revenue</b>	<b>58,739</b>	<b>8</b>	<b>100</b>	<b>15,503</b>	<b>2</b>	<b>100</b>
<i>Gross Margin</i>	82%	+1pp		80%	-2pp	
- R&D expense	(14,232)	4	24	(3,862)	(19)	25
- SG&A expense	(19,933)	(1)	34	(5,492)	-	35
Total operating expense <sup>1</sup>	(34,744)	1	59	(9,507)	(9)	61
Other operating income and expense	381	53	1	100	2	1
Operating profit	13,743	36	23	2,978	40	19
Tax rate	18%			11%		
<b>Reported EPS</b>	<b>\$6.60</b>	<b>43</b>		<b>\$1.50</b>	<b>47</b>	

23 Due to rounding, the sum of the dollar values and percentages may not agree to totals. Absolute values at actual exchange rates; changes at CER.

1. Total operating expense includes distribution, R&D and SG&A expenses.

Appendix: [Glossary](#).



# FY and Q4 2025 – Core profit and loss

	FY 2025 \$m	CER change %	% Total Revenue	Q4 2025 \$m	CER change %	% Total Revenue
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<b>Total Revenue</b>	<b>58,739</b>	<b>8</b>	<b>100</b>	<b>15,503</b>	<b>2</b>	<b>100</b>
<i>Gross Margin</i>	82%	-1pp		80%	-2pp	
- R&D expense	(13,822)	12	24	(3,731)	3	24
- SG&A expense	(15,534)	3	26	(4,453)	2	29
Total operating expense <sup>1</sup>	(29,935)	7	51	(8,337)	2	54
Other operating income and expense	383	55	1	101	2	1
Operating profit	18,478	9	31	4,098	(5)	26
Tax rate	18%			14%		
<b>Core EPS</b>	<b>\$9.16</b>	<b>11</b>		<b>\$2.12</b>	<b>(2)</b>	

24 Due to rounding, the sum of the dollar values and percentages may not agree to totals. Absolute values at actual exchange rates; changes at CER.

1. Total operating expense includes distribution, R&D and SG&A expenses.

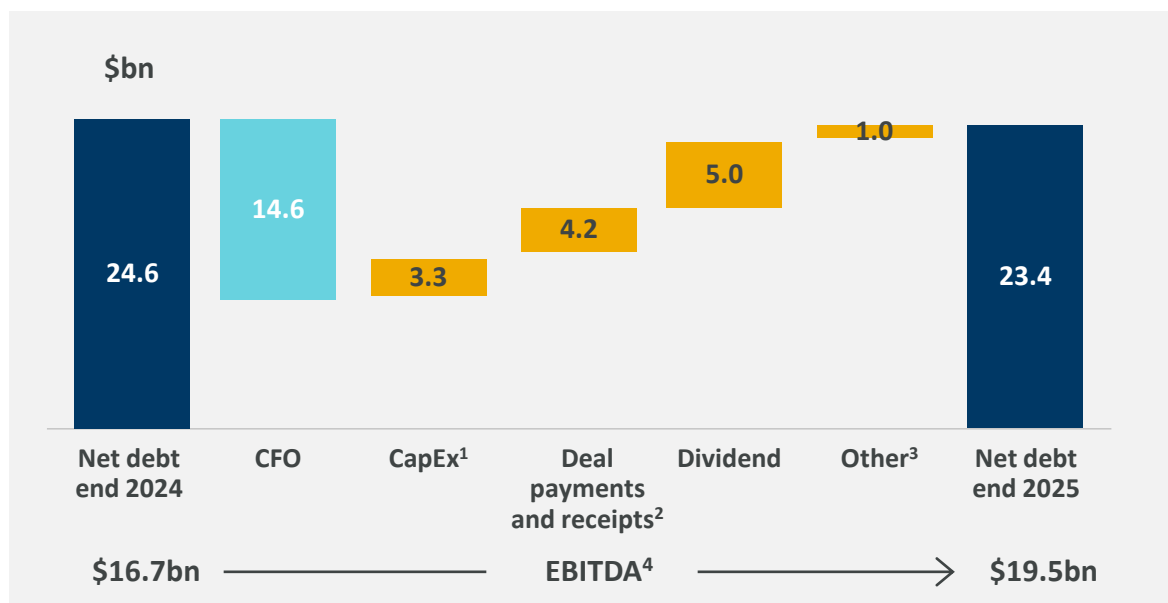
Appendix: [Glossary](#).



# FY 2026 Guidance

Capital allocation priorities remain unchanged

## Net debt/EBITDA 1.2x



**FY 2025 dividend increased to \$3.20**  
**Intention to increase FY 2026 dividend to \$3.30**

## FY 2026 Guidance (CER)



- Core tax rate expected to be between 18-22%
- Anticipated FX impact<sup>5</sup>: low single-digit positive impact on Total Revenue and neutral on Core EPS

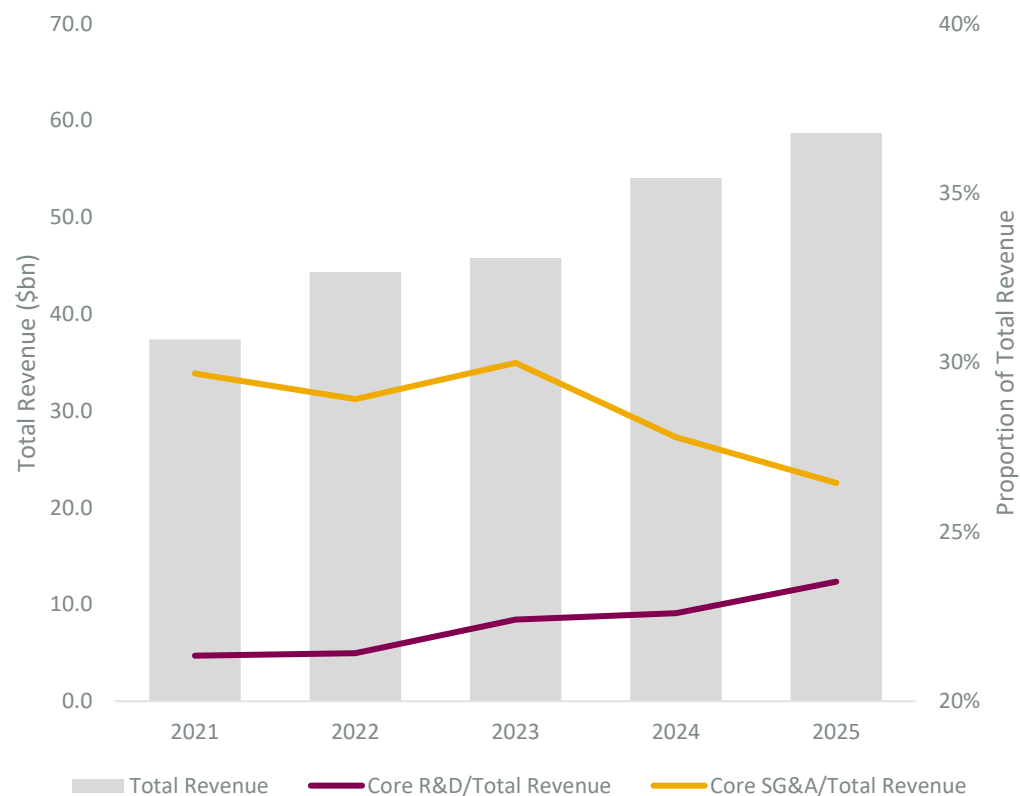
Due to rounding, the sum of the dollar values and percentages may not agree to totals. 1. Capital expenditure on tangible assets and software-related intangible assets. 2. Comprises purchase and disposal of intangible assets (excluding software-related assets, including AZ Forest), movement in profit participation liability, purchase and disposal of non-current asset investments, payments to associates and joint ventures, payments to acquire non-controlling interests, disposal of investments in associates and joint ventures, acquisitions of subsidiaries, net of acquired net debt and payment of contingent consideration on business combinations. The Company mainly uses debt issuance or available cash to finance new Business Development opportunities. 3. Comprises mainly shares purchased by Employee Benefit Trust. 4. Rolling 12-month EBITDA. AstraZeneca credit ratings: Moody's: short-term rating P-1, long-term rating A1, outlook stable. S&P Global Ratings: short-term rating A-1, long-term rating A+, outlook stable. 5. If foreign exchange rates for February 2026 to December 2026 were to remain at the average rates seen in January 2026. Appendix: [Glossary](#).



# Investing to support our growth ambitions

Strategic investment to support launches and continued pipeline growth

## R&D broadly stable and SG&A declining as a percentage of Total Revenue



## Investing behind 3 NME launches in 2026<sup>1</sup>

<b>baxdrostat</b>	hard-to-control hypertension
<b>camizestrant</b>	1L HR+ HER2- aBC on <i>ESR1m</i> emergence
<b>gefurulimab</b>	generalised myasthenia gravis

- R&D expense anticipated at upper end of low-20% of Total Revenue
- Operating leverage to be driven by disciplined SG&A investment
- Targeting mid-30% Core operating margin<sup>2</sup>



# Net debt position

	31-Dec-25 \$m	31-Dec-24 \$m
Gross borrowings	(29,622)	(30,295)
Cash & cash equivalents	5,711	5,488
Other investments	30	166
Net derivative financial instruments	507	71
<b>Closing net debt <sup>1</sup></b>	<b>(23,374)</b>	<b>(24,570)</b>



# Liquidity, debt and rating summary

- Strong liquidity at 31 December 2025:
  - Group cash and investments of \$5.7bn
  - Undrawn \$4.9bn committed bank facilities available until April 2031
- Access to diverse sources of funding through US and European term debt and commercial paper programmes

Programme	Last Updated	Valid to	Limit	Rating (Moody's / S&P)	Utilisation as at 31 December 2025 <sup>1</sup>
SEC Shelf Registration Statement	Mar-24	Mar-27	Unlimited	A1 / A+	USD 21.5bn
Euro Medium Term Note Programme	Jun-25	Jun-26	USD 10bn	A1 / A+	USD 5.8bn
US Commercial Paper	N/A	N/A	USD 15bn	A-1 / P-1	None
Euro-Commercial Paper	May-20	N/A	EUR 10bn	Issuer rating	None

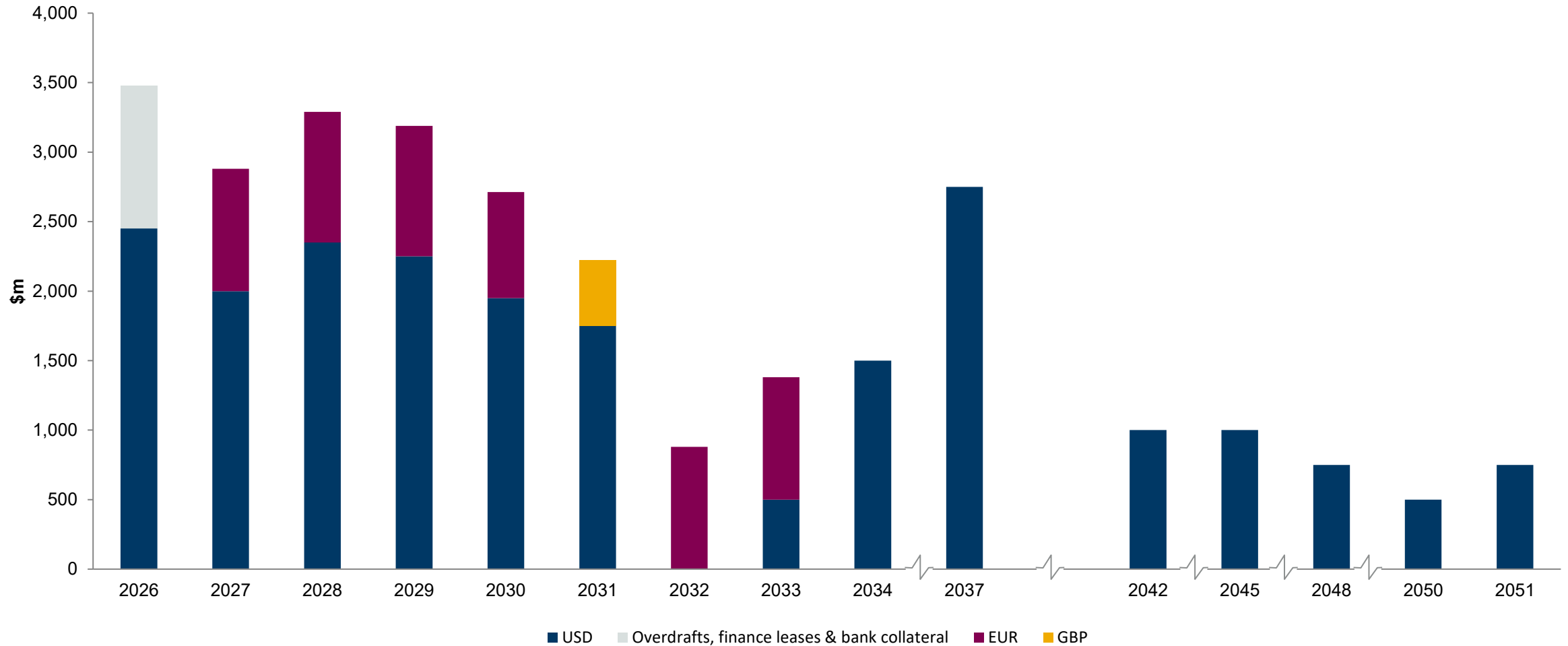
<sup>1</sup> Notional bond values. FX converted at 31 December 2026 spot rates (USD/EUR 0.852; USD/GBP 0.743)

- The Board continues to target a strong, investment-grade credit rating
- The Company is currently rated as:
  - Moody's: A1 Stable outlook / P-1
  - Standard & Poor's: A+ Stable outlook / A-1



# Smooth debt maturity profile with seven-year average life

## Debt Maturity Profile at 31 December 2025 <sup>1</sup>



29 1. Notional bond values. FX converted at 31 December 2025 spot rates (USD/EUR 0.852; USD/GBP 0.743). Current portion of leases of \$382m are included in 2026, while non-current leases of \$1,421m have been excluded from the chart.

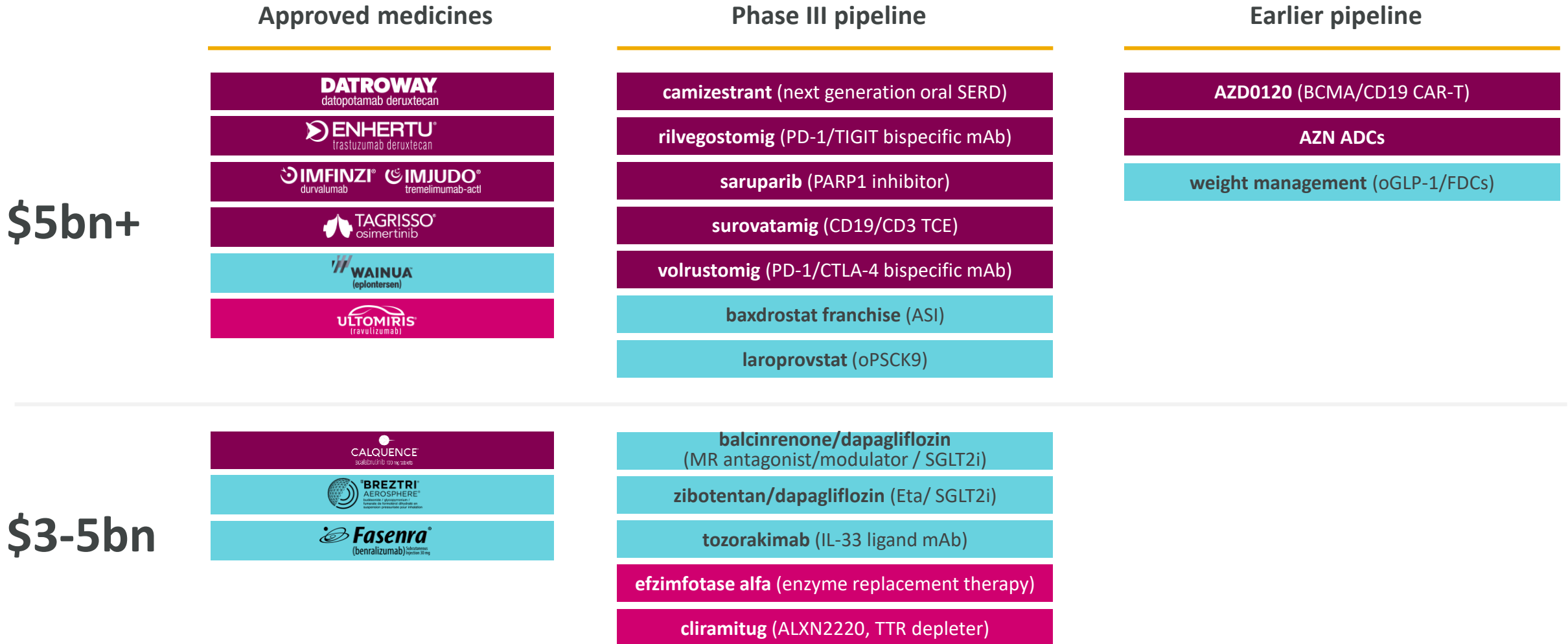




# Appendix



# Non-risk adjusted peak-year revenue guidance



31 Represents non-risk adjusted peak year revenue, as provided during Investor Day, May 2024.  
Collaboration partners: Daiichi Sankyo (*Enhertu, Datroway*), Ionis (*Wainua*).  
Appendix: [Glossary](#).



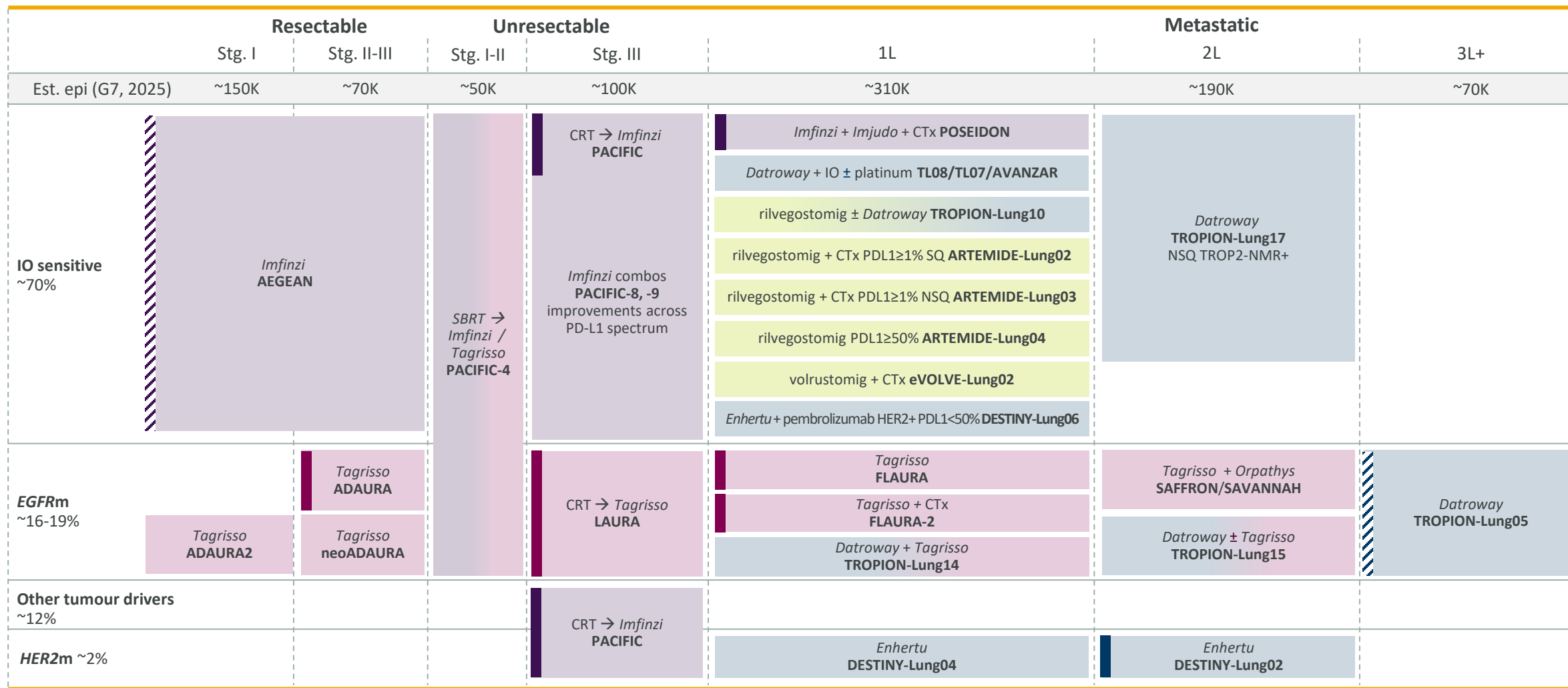
# AstraZeneca P&L reference table

## P&L line-item definitions

	P&L line-item definition
<b>Product Sales</b>	<ul style="list-style-type: none"> <li>• Recognises sales from territories where Group has lead commercialisation</li> <li>• Recognises supply of Beyfortus to Sanofi</li> </ul>
<b>Alliance Revenue</b>	<ul style="list-style-type: none"> <li>• Alliance Revenue comprises income arising from the ongoing operation of collaborative arrangements related to sales made by collaboration partners, where AstraZeneca is entitled to a share of gross profits, share of revenues or royalties, which are recurring in nature while the collaboration agreement remains in place<sup>1</sup></li> </ul>
<b>Product Revenue</b>	<ul style="list-style-type: none"> <li>• The sum of Product Sales and Alliance Revenue</li> </ul>
<b>Collaboration Revenue</b>	<ul style="list-style-type: none"> <li>• Recognises any development or sales-based milestone received on partnered medicines as well as any upfront payments associated with business development where AstraZeneca retains a significant ongoing economic interest in the product</li> </ul>
<b>Total Revenue</b>	<ul style="list-style-type: none"> <li>• Sum of Product Sales, Alliance Revenue and Collaboration Revenue</li> </ul>
<b>Gross Margin</b>	<ul style="list-style-type: none"> <li>• Calculated by dividing Gross Profit by Total Revenue</li> </ul>
<b>Other operating income &amp; expense</b>	<ul style="list-style-type: none"> <li>• Other operating income and expense is generated from activities outside of the Group's normal course of business, which includes Other income from divestments of or full out-license of assets and businesses including royalties and milestones where the Group does not retain a significant continued interest</li> </ul>
<b>Core<sup>2</sup> Operating margin</b>	<ul style="list-style-type: none"> <li>• Defined as Core Operating profit as a percentage of Total Revenue</li> </ul>



# AstraZeneca in non-small cell lung cancer



Key:

DXd ADC
IO
TKI
IO bispecific
launched and established SoC
launched indication

33 All numbers are approximate. Illustrative settings and populations, not to scale. Lung Cancer map reflects Phase III/pivotal trials. Collaboration partners: Daiichi Sankyo (Enhertu, Datroway), Hutchmed (Orpathys). Appendix: [Glossary](#).



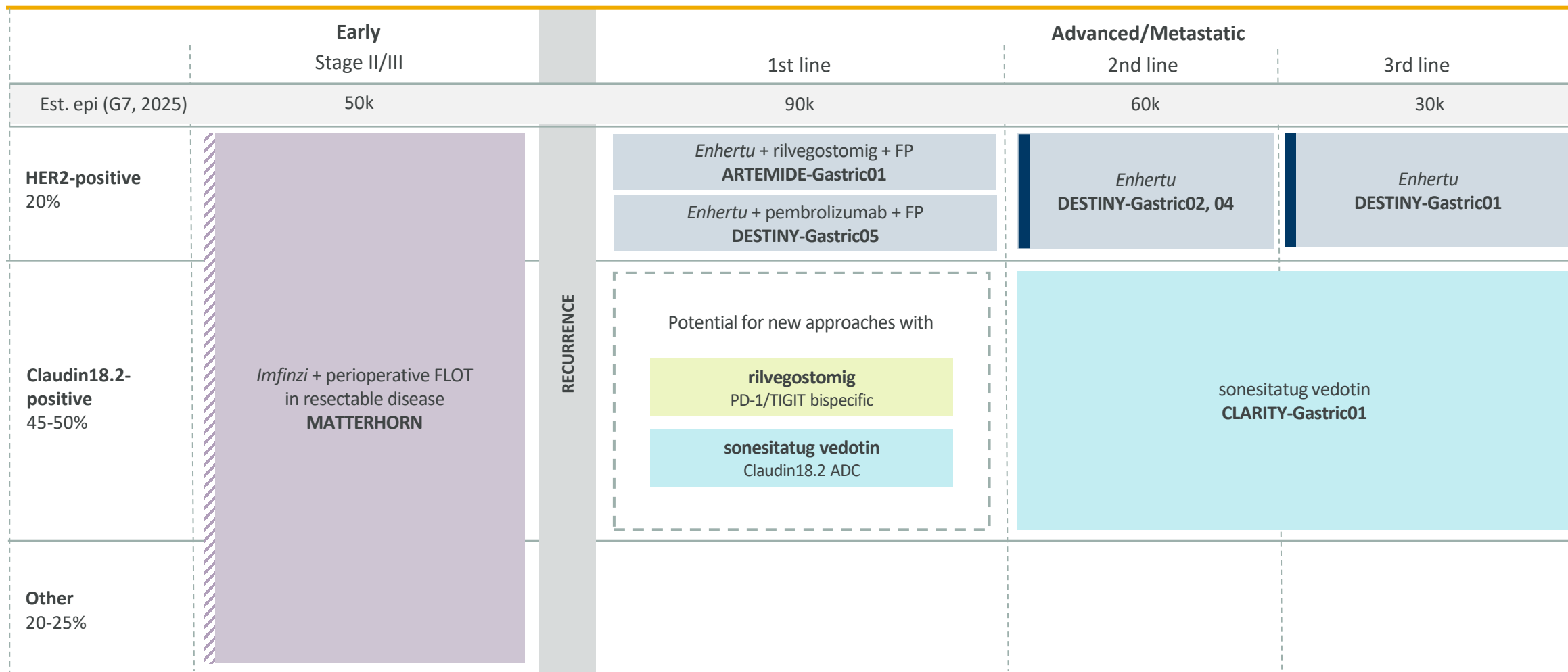
# AstraZeneca in breast cancer

	Early			Metastatic			
	Neoadjuvant	Adjuvant		1st line	2nd line	3rd line	4th line +
Est. epi (G7, 2025)	540k			135k	100k	75k	60k
<b>HER2-positive</b> 15-20%	<i>Enhertu</i> → THP <b>DESTINY-Breast11</b>	NST → residual disease → <i>Enhertu</i> <b>DESTINY-Breast05</b>		<i>Enhertu</i> ± <i>pertuzumab</i> <b>DESTINY-Breast09</b>	<i>Enhertu</i> <b>DESTINY-Breast03</b>	<i>Enhertu</i> <b>DESTINY-Breast01/02</b>	
<b>HR-positive</b> 65-75%	Good outcomes with current SoC for low-risk patients		RECURRENT	camizestrant + <i>palbociclib</i> <b>SERENA-4</b>	<i>Truqap</i> + <i>Faslodex</i> <b>CAPitello291</b> <i>PIK3CA, AKT1, PTEN alt. 40%</i>	<i>Datroway</i> <b>TROPION-Breast01</b>	
	CTx → camizestrant ± <i>abemaciclib</i> <b>CAMBRIA-2</b>			AI + CDK4/6i → camizestrant + CDK4/6i <b>SERENA-6</b> <i>ESR1m 35%</i>			
	CTx → AI ± CDK4/6i 2-5 yrs → camizestrant <b>CAMBRIA-1</b>			<i>Truqap</i> + <i>Faslodex</i> + CDK4/6i <b>CAPitello292</b>	<i>Enhertu</i> <b>DESTINY-Breast06</b> HER2-low (1+, 2+) 60% HER2-ultralow (0-1+) 25%		
<b>TNBC</b> 10-15%	<i>Datroway</i> + <i>Imfinzi</i> <b>TROPION-Breast04</b>	NST → residual disease → <i>Datroway</i> ± <i>Imfinzi</i> <b>TROPION-Breast03</b>		<i>Datroway</i> + <i>Imfinzi</i> <b>TROPION-Breast05</b> PD-L1-eligib. 30%	<b>DESTINY-Breast04</b> HER2-low (1+, 2+) 35%	HER2-low (1+, 2+) 35%	
			<i>Datroway</i> <b>TROPION-Breast02</b> PD-L1-inelig. 70%				
<b>gBRCAm</b> 5% of HR-positive 15% of TNBC		CTx → <i>Lynparza</i> <b>OlympiA</b>		<i>Lynparza</i> <b>OlympiAD</b>			

Key: DXd ADC IO ngSERD AKTi PARPi launched and established SoC launched indication



# AstraZeneca in gastric cancer



Key: DXd ADC IO AZ ADC IO bispecific launched and established SoC launched indication

35 All numbers are approximate. Illustrative settings and populations, not to scale. Gastric cancer map reflects ongoing active Phase III/pivotal trials. Collaboration partner: Daiichi Sankyo (*Enhertu*). Appendix: [Glossary](#).



# Q4 2025 Reconciliation of Reported to Core Financial Measures

	Reported	Restructuring	Intangible Asset Amortisation & Impairments	Other <sup>1</sup>	Core <sup>2</sup>
	\$m	\$m	\$m	\$m	\$m
Gross Profit	12,385	(77)	8	18	12,334
Distribution Expense	(153)	-	-	-	(153)
R&D Expense	(3,862)	37	95	(1)	(3,731)
SG&A Expense	(5,492)	96	1,021	(78)	(4,453)
Other Operating Income & Expense	100	1	-	-	101
Operating Profit	2,978	57	1,124	(61)	4,098
Net Finance Expense	(349)	-	-	80	(269)
Taxation	(300)	(19)	(214)	(10)	(543)
Earnings Per Share	\$1.50	\$0.03	\$0.58	\$0.01	\$2.12



# FY 2025 Reconciliation of Reported to Core Financial Measures

	Reported	Restructuring	Intangible Asset Amortisation & Impairments	Other <sup>1</sup>	Core <sup>2</sup>
	\$m	\$m	\$m	\$m	\$m
Gross Profit	48,106	(138)	32	30	48,030
Distribution Expense	(579)	-	-	-	(579)
R&D Expense	(14,232)	171	236	3	(13,822)
SG&A Expense	(19,933)	209	4,059	131	(15,534)
Other Operating Income & Expense	381	(5)	-	7	383
Operating Profit	13,743	237	4,327	171	18,478
Net Finance Expense	(1,334)	-	-	242	(1,092)
Taxation	(2,169)	(68)	(825)	(108)	(3,170)
Earnings Per Share	\$6.60	\$0.11	\$2.26	\$0.19	\$9.16



# Prudent treasury risk-management policies

The Company operates with a centralised Treasury structure so that key Treasury risks are managed at a Group level.

## **Liquidity Policy**

- Prudent level of available cash and unutilised credit facilities
- Group funding centrally managed

## **Investment policy**

- Security and liquidity
- Financial counterparty limits

## **Foreign Exchange Policy**

- Foreign Exchange exposures managed centrally
- Transactional currency exposures substantially hedged

## **Interest Rate Policy**

- Aim to broadly match level of floating rate debt to cash over time
- Significant portion of financial liabilities at fixed interest rates

## **Credit Risk**

- Cash managed centrally
- Derivatives positions predominately cash collateralised



# Glossary

<b>1L, 2L, 3L</b>	first-, second-, third-line
<b>aBC</b>	advanced breast cancer
<b>ADC</b>	antibody-drug conjugate
<b>adv.</b>	advanced
<b>AI</b>	aromatase inhibitor
<b>AKT1</b>	AKT serine/threonine kinase 1
<b>ASI</b>	aldosterone synthase inhibitor
<b>ATTR-CM</b>	transthyretin amyloid cardiomyopathy
<b>AZ</b>	AstraZeneca
<b>BC</b>	breast cancer
<b>BCMA</b>	b-cell maturation agent
<b>BTKi</b>	Bruton's tyrosine kinase
<b>C5</b>	complement component 5
<b>CAGR</b>	compound annual growth rate
<b>CapEx</b>	capital expenditure
<b>CAR-T</b>	chimeric antigen receptor t-cell
<b>CDK4/6i</b>	cyclin-dependent kinase 4/6 inhibitor
<b>CER</b>	constant exchange rates
<b>CFO</b>	net cash inflow from operating activities
<b>CKD</b>	chronic kidney disease
<b>CLDN18.2</b>	Claudin-18.2
<b>CLL</b>	chronic lymphocytic leukaemia
<b>CN</b>	China
<b>COPD</b>	chronic obstructive pulmonary disease
<b>CPS</b>	combined positive score
<b>CRSwNP</b>	chronic rhinosinusitis with nasal polyps
<b>CRT</b>	chemoradiotherapy
<b>CSA-AKI</b>	cardiac surgery associated acute kidney injury
<b>CTLA-4</b>	cytotoxic T-lymphocyte associated protein 4
<b>CTx</b>	chemotherapy
<b>CV</b>	cardiovascular
<b>CVRM</b>	Cardiovascular, Renal and Metabolism
<b>Dxd</b>	deruxtecan
<b>EBITDA</b>	earnings before interest, tax, depreciation and amortisation
<b>EGFRm</b>	epidermal growth factor receptor-mutant
<b>EGPA</b>	eosinophilic granulomatosis with polyangiitis
<b>EM</b>	Emerging Markets
<b>EoE</b>	eosinophilic esophagitis
<b>EOS</b>	eosinophils
<b>epi</b>	epidemiology
<b>EPS</b>	earnings per share
<b>ERoW</b>	Established Rest of World
<b>ESR1m</b>	estrogen receptor alpha-mutated
<b>ET</b>	endocrine therapy
<b>EU</b>	Europe
<b>FDC</b>	fixed-dose combination
<b>FLOT</b>	fluorouracil, leucovorin, oxaliplatin and docetaxel
<b>FP</b>	fluoropyrimidine
<b>FX</b>	foreign exchange
<b>FY</b>	Fiscal Year
<b>G7</b>	US, Japan, EU5
<b>gBRCAm</b>	germline BRCA-mutated breast cancer
<b>GI</b>	gastrointestinal
<b>GLP-1</b>	glucagonlike peptide-1
<b>gMG</b>	generalised myasthenia gravis
<b>GU</b>	genitourinary
<b>HCC</b>	hepatocellular carcinoma
<b>HER2-/negative</b>	human epidermal growth factor receptor 2-negative
<b>HER2-low</b>	human epidermal growth factor receptor 2-low
<b>HER2-ultralow</b>	human epidermal growth factor receptor 2-ultralow
<b>HER2+/positive</b>	human epidermal growth factor receptor 2-positive
<b>HER2m</b>	human epidermal growth factor receptor 2-mutant
<b>HF</b>	heart failure
<b>HPP</b>	hypophosphatasia
<b>HR+/positive</b>	hormone receptor-positive
<b>HSCT-TMA</b>	hematopoietic stem cell transplantation-associated thrombotic microangiopathy
<b>i.v.</b>	intravenous
<b>IgAN</b>	immunoglobulin A nephropathy
<b>IL-33</b>	interleukin-33
<b>IL-5</b>	interleukin-5
<b>IO</b>	immuno-oncology
<b>JP</b>	Japan
<b>K+</b>	potassium
<b>LCM</b>	life-cycle management
<b>LOE</b>	loss of exclusivity
<b>mBC</b>	metastatic breast cancer
<b>MCL</b>	mantle cell lymphoma
<b>NBRx</b>	new-to-brand prescriptions
<b>NF-1-PN</b>	Neurofibromatosis Type 1 Plexiform Neurofibromas
<b>NME</b>	new molecular entity
<b>NMR+</b>	normalised membrane ratio positive
<b>NSCLC</b>	non-small cell lung cancer
<b>NSQ</b>	non-squamous
<b>PALB2m</b>	partner and localizer of BRCA2
<b>PARPi</b>	poly-ADP ribose polymerase inhibitor
<b>PCSK9</b>	proprotein convertase subtilisin/kexin type 9
<b>PD-1</b>	programmed cell death protein 1
<b>PD-L1</b>	programmed cell death ligand 1
<b>PIK3CA</b>	phosphatidylinositol-4,5-biphosphate 3-kinase catalytic subunit
<b>PNH</b>	paroxysmal nocturnal haemoglobinuria
<b>pp</b>	percentage point
<b>PR</b>	Product Revenue
<b>PTEN</b>	phosphatase and TENsin homolog deleted on chromosome 10
<b>PYR</b>	Peak-Year Revenue
<b>QCS</b>	quantitative continuous scoring
<b>R&amp;D</b>	Research & Development
<b>R&amp;I</b>	Respiratory & Immunology
<b>RA</b>	receptor agonist
<b>SARA</b>	selective amylin receptor agonist
<b>SBRT</b>	stereotactic body radiotherapy
<b>SERD</b>	selective estrogen receptor degraders
<b>SG&amp;A</b>	Selling, General & Administrative
<b>SGLT2</b>	sodium-glucose cotransporter 2
<b>SLE</b>	systemic lupus erythematosus
<b>SoC</b>	standard-of-care
<b>SQ</b>	squamous
<b>Stg.</b>	stage
<b>tBRCAm</b>	tumor BRCA mutation
<b>TCE</b>	t-cell engager
<b>THP</b>	docetaxel, trastuzumab and pertuzumab
<b>TIGIT</b>	T-cell immunoreceptor with immunoglobulin and ITIM domains
<b>TKI</b>	tyrosine kinase inhibitor
<b>TL07</b>	TROPION-Lung07
<b>TL08</b>	TROPION-Lung08
<b>TNBC</b>	triple negative breast cancer
<b>TROP2</b>	trophoblast cell surface antigen 2
<b>US</b>	United States
<b>V&amp;I</b>	Vaccines & Immune Therapies
<b>VBP</b>	volume-based procurement



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